

Direct sales for Bauer high-specification slurry tankers

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Bauer is now supplying its poly-tank slurry and biogas digestate spreaders direct in the UK and Ireland to establish close links with operators and ensure price competitiveness with other suppliers of high-spec spreaders.

Bauer is re-launching its high-specification tankers in Britain by supplying contractors and large farm operators direct at more favourable prices but with service and parts support still available nationwide through Bauer dealers.



The Bauer poly-tank spreader range provides capacities from 10.5cu m to 24cu m – 10,500-litres to 24,000-litres – with running gear, pump and applicator options to suit different applications.

"The market for large tankers with specialist application equipment is very competitive with a number of players involved," says Adrian Tindall, Bauer UK & Ireland sales manager. "Dealing direct with the professional operators most likely to use our machines will enable us to ensure we provide the right features and specification for their needs, at prices competitive with other high-quality products."



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Applicator options include this disc injector available in 5.2m to 8m widths. Dribble bar, trailing shoe and a spring tine cultivator injector are also available.

Bauer tankers available in sizes from 10.5cu m to 24cu m – 10,500-litres to 24,000-litres – are unique in the UK and Ireland for having a hand-made polyester tank mounted on a galvanised steel chassis. The heart-shaped tank cross section results in a low centre of gravity for good stability in hilly fields and on the road, while indents provide ample space for wide and large diameter flotation tyres to minimise soil compaction.

Using polyester rather than steel saves a significant amount of weight over a quality-spec steel tanker – as much as 3 tonnes with the 24cu m model. It also provides a container impervious to corrosion.



"We've worked with many farmers over the last few years who have accepted the Single Farm Payment in euros to make their payment go further."

Phil McHugh
Head Dealer
Currencies Direct
+44 (0) 20 7847 9477

"That is particularly relevant to farms and contractors involved in handling biogas plant digestate, which can be more corrosive than regular livestock slurry," notes Adrian Tindall. "Together with the corrosion-resistant galvanised chassis, it means these tankers clean up really well and can look like new even after a lot of use, which results in strong re-sale values."

The tankers are available with Bauer spiral or centrifugal high capacity pumps giving fast filling and spreading rates. A front-mounted filling arm is available for quick turnarounds at the slurry store and a cleaner working experience for the operator.

Application options include a double nozzle spray boom for surface spreading up to 27m wide, and a dribble hose applicator in widths from 9m to 30m with a macerating distributor, hydraulic drip stop and hydraulic folding.

A drag shoe applicator with working widths of 5.3m to 21m provides in-crop application of slurry or digestate directly on to the ground; a disc injector in 5.2m to 8m widths places liquid beneath the surface for minimum losses through evaporation and quick resumption of pasture grazing; and a spring tine cultivator injector is available for incorporating slurry or digestate into seedbeds.

Chassis options include a cranked single axle for smaller tankers in the range to give an extra-low centre of gravity; rear-steer tandem axles with leaf spring or air suspension – the latter is standard on the triple axle 24cu m model – and four-point rear linkage for a mounted applicator.

"With all those options, each tanker is specced and priced individually," notes Adrian Tindall. "But an 18.5cu m tandem axle machine with 15m dribble bar will be about £70,000; and an auto loading system will add around £8000."

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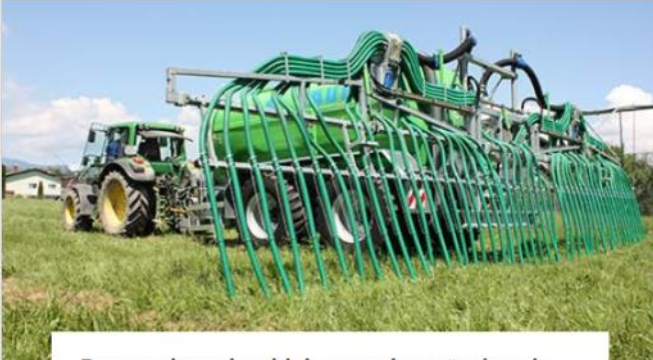
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**James Andrews**
Online machinery editor
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**JCB 531-70 Ag Super**
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Wheeled loader works its charm in Wales

FARMERS in Wales have decided to replace a tractor with a wheeled loader from Westermann after giving it a go. Geraint Powell wanted to buy a vehicle for routine feeding

and cleaning jobs around his mixed livestock farm near Newtown in Powys, but his 18-year-old son Lloyd was initially very sceptical about his chosen machine.

"I had never heard of Westermann before," said Lloyd, "and I really wanted dad to choose a well-known brand. However, he went ahead anyway and arranged a

demonstration for a few days and, I have to say, I was genuinely impressed with the Westermann combination of power, manoeuvrability and visibility from the cab."

Glanmiheli Farm covers about 550 acres and is home to 300 beef cattle, 800 sheep plus 16,000 free-range chickens looked after by Geraint's wife Anabel.

The Westermann 3070 LPCX80 chosen was supplied by local dealer Teme Valley Tractors and Lloyd Powell says its abilities are a quantum leap from the tractor/loader used previously and, unlike a telehandler, he found it a natural progression in terms of learning to operate it successfully.

"The view of all four corners



Despite being initially sceptical about using a loader instead of a tractor, farmer Lloyd Powell was won over by the 3070's visibility and manoeuvrability.

of the machine from the cab is brilliant," he said. "This ensures safe and precise positioning and the pivot steer enables it to gain access to all the necessary areas around the farm buildings."

Westermann's 3070 loader is powered by a Deutz four-

cylinder engine developing 90hp at 2300rpm and has the ability to lift 2.7 tonnes to a maximum height of just over 5m.

The machine features a 100 litre/hour hydraulic system with proportional control for the telescopic boom.



The Westermann 3070 gets stuck in at Glanmiheli Farm.

Polyester tanker range relaunched by Bauer

BAUER is relaunching its high-specification tankers in Britain by supplying contractors and large farm operators directly at more favourable prices - but with service and parts support still available nationwide through Bauer dealers.

The company believes this is the best way to capture more market share in the tanker sector.

Bauer UK and Ireland sales manager Adrian Tindall said: "The market for large tankers with specialist application equipment is very competitive with a number of players involved."

"Dealing direct with the professional operators most likely to use our machines will enable us to ensure we provide the right features and specification for their needs, at prices competitive with other high-quality products."

Bauer tankers are available in sizes ranging from 10.5cu m to 24cu m, 10,560 litres to 24,000 litres. They are unique in the UK and Ireland for having a hand-made polyester tank mounted on a galvanneal steel chassis.

The heart-shaped tank cross section results in a low centre of gravity for stability in hilly fields and on the road, while indents provide extra space for



Huge capacity, huge tyres and made of polyester? It's the new Bauer tanker range.

wide and large diameter flotation tyres to reduce soil compaction.

Using polyester rather than steel saves a significant amount of weight over a steel tanker - as much as three tonnes with the 24cu m model. It also provides a container impervious to corrosion. Adrian said: "That is particularly relevant to farms and contractors involved in handling biogas plant digestate, which can be more corrosive than regular livestock slurry."

"Together with the corrosion-resistant galvanneal chassis, it means these tankers clean up really well and can look like new even after a lot of use, which results in strong resale values."

"The tankers are available

with Bauer spiral or centrifugal high capacity pumps giving fast filling and spreading rates.

A front-mounted filling arm is available for quick turnarounds at the slurry store and a cleaner working experience for the operator.

Application options include a double nozzle spray boom for surface spreading up to 27m wide, and a dribble hose applicator in widths from 9m to 30m with a macerator distributor, hydraulic drip stop and hydraulic folding.

A drag shoe applicator with working widths of 5.3m to 21m provides in-crop application of slurry or digestate directly on to the ground; a disc injector in 5.2m to 8m widths places liquid beneath the surface for minimum losses through

evaporation and quick resumption of pasture grazing, and a spring time cultivator injector is available for incorporating slurry or digestate into seedbeds.

Chassis options include a cranked single axle for smaller tankers in the range to give an extra-low centre of gravity, rear-steer tandem axles with leaf spring or air suspension - the latter is standard on the triple axle 24cu m model - and four-point rear linkage for a mounted applicator.

Adrian said: "With all those options, each tanker is specced and priced individually. But an 18.5cu m tandem axle machine with 15m dribble bar will be about £70,000, and an auto loading system will add around £6000."

Rugby star Dan's putting his weight behind the JCB fleet

WELSH rugby international Dan Lydiate is taking a new role - promoting JCB's yellow machines.

The 6ft 4in flanker, who tips the scales at nearly 18 stone, has been appointed as a brand ambassador by JCB Agriculture.

Dan is from a sheep farming family in Llanidloes, Wales, and JCB has supplied him with a JCB Loadall 526-56 Agri and a WORKMAX 8000 UTV, which are proving invaluable for materials handling tasks and for transporting animals around the 500-acre farm during lambing.

In return he will be involved in JCB's marketing campaigns and making appearances at a number of trade shows in Wales and France.

JCB sales and marketing manager Edward Roach said: "Dan is a tough player with real physical presence and strength who always shows maximum commitment, something he shares with JCB machines."

Dan said: "I'm really looking forward to working with JCB, which is a great British company with a fantastic reputation for quality products, something we have first-hand experience of on the farm."



Dan's the man for JCB. And rugby, obviously.

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MACHINERY

Bauer tankers on direct route



Bauer's polytanker range for farm slurry and AD plant digestate

Bauer is re-launching its high-specification tankers in Britain by supplying contractors and large farm operators direct at more favourable prices but with service and parts support still available nationwide through Bauer dealers.

"The market for large tankers with specialist application equipment is very competitive with a number of players involved," says Adrian Tindall, Bauer UK & Ireland sales manager. "Dealing direct with the

professional operators most likely to use our machines will enable us to ensure we provide the right features and specification for their needs, at prices competitive with other high-quality products."

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Using polyester rather than steel saves a significant amount of weight over a quality-spec steel tanker - as much as three tonnes with the 24cu m model. It also provides a container impervious to corrosion.

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Home > Machinery > Direct sales approach makes Bauer slurry tankers more attractive

Direct sales approach makes Bauer slurry tankers more attractive

By Claran Moran on July 7, 2014

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Bauer is re-launching its high-specification slurry tankers in Ireland and the UK by supplying contractors and large farm operators direct at more favourable prices but with service and parts support still available nationwide through Bauer dealers.

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Using polyester rather than steel saves a significant amount of weight over a quality-spec steel tanker – as much as 3 tonnes with the 24cu m model. It also provides a container impervious to corrosion.

"That is particularly relevant to farms and contractors involved in handling biogas plant digestate, which can be more corrosive than regular livestock slurry," notes Adrian Tindall. "Together with the corrosion-resistant galvanised chassis, it means these tankers clean up really well and can look like new even after a lot of use, which results in strong re-sale values."

The tankers are available with Bauer spiral or centrifugal high capacity pumps giving fast filling and spreading rates. A front-mounted filling arm is available for quick turnarounds at the slurry store and a cleaner working experience for the operator.

Application options include a double nozzle spray boom for surface spreading up to 27m wide, and a dribble hose applicator in widths from 9m to 30m with a macerating distributor, hydraulic drip stop and hydraulic folding.

A drag shoe applicator with working widths of 5.3m to 21m provides in-crop application of slurry or digestate directly on to the ground; a disc injector in 5.2m to 8m widths places liquid beneath the surface for minimum losses through evaporation and quick resumption of pasture grazing; and a spring tine cultivator injector is available for incorporating slurry or digestate into seedbeds.

Chassis options include a cranked single axle for smaller tankers in the range to give an extra-low centre of gravity; rear-steer tandem axles with leaf spring or air suspension – the latter is standard on the triple axle 24cu m model – and four-point rear linkage for a mounted applicator.

"With all those options, each tanker is spec'd and priced individually," notes Adrian Tindall. "But an 18.5cu m tandem axle machine with 15m dribble bar will be about £70,000; and an auto loading system will add around £8,000."



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DAIRY FARMER

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Pages 18-22

Volume 61 Issue 10

DAIRY MARKETPLACE

NEW products

This month, we look at a new tractor range, a mounted bale feeder and a stationary mixer aimed at the AD market.

Stationary mixer for AD feedstock

» Kuhn Farm Machinery's Centramix range of stationary mixers has been developed for the growing anaerobic digestion and biogas market.

With the reliability and forage-mixing accuracy associated with the established range of Euromix trailed and self-propelled mixer wagons, the range is available in 16 different sizes, with mixing capacity from 8 to 27cu m.

A triple auger version is also available with a mixing capacity of 45cu m. Details on 01952 239 300, or www.kuhn.com



Bauer polyester digester tanker

Bauer's high-specification impervious polyester slurry tankers are attracting farmers and contractors involved in handling corrosive biogas plant digestate.

Available in sizes from 10.5 to 24cu m – 10,500 to 24,000 litres – they are unique in the UK and Ireland for having a hand-made polyester tank mounted on a galvanised steel chassis.

The heart-shaped tank cross-section results in a low centre of gravity for good stability in hilly fields,

while indents provide ample space for wide and large diameter flotation tyres to minimise soil compaction.

Using polyester rather than steel saves a significant amount of weight – as much as three tonnes with the 24cu m model.

Available with Bauer spiral or centrifugal high capacity pumps giving fast filling and spreading rates, a front-mounted filling arm is also available for quick turnarounds at the slurry store and a cleaner working experience for the operator. Details on 07708 919 597, or www.bauer-at.com

New Landini loader range

» Argo Tractors, the manufacturer of Landini products, and loader specialist Manip have introduced a new range of Landini tractor loaders.

The additions ensure the availability of a complete range of loaders to suit the latest generation of Landini tractors, as well as models dating back to the early 1990s.

As part of the M-Extend Group, which includes another loader maker MX, Manip is backed by the considerable resources of one of the world's biggest manufacturers of tractor loaders.

The Landini range comprises the Compact, catering for 20-50hp tractors; the MClassic with mechanical self-levelling for tractors from 40-140hp, and the heavier duty MPower range, which is for tractors from 50-230hp.

Details on 01302 757 550, or www.landiniagriarmonik.co.uk

FARM Machinery

August 2014

WHAT'S NEW?



Slurry tanks re-launched

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The tankers are available with Bauer spiral or centrifugal high capacity pumps giving fast filling and spreading rates. A front-mounted filling arm is available for quick turnarounds at the slurry store and a cleaner working experience for the operator claims the maker.

Application options include a double nozzle spray boom for surface spreading up to 27m wide, and a dribble hose applicator in widths from 9m to 30m with a macerating distributor, hydraulic drip stop and hydraulic folding.

A drag shoe applicator with working

widths of 5.3m to 21m provides in-crop application of slurry or digestate directly on to the ground; a disc injector in 5.2m to 8m widths places liquid beneath the surface for minimum losses through evaporation and quick resumption of pasture grazing; and a spring tine cultivator injector is available for incorporating slurry or digestate into seedbeds.

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What's new in **FARMING**

Bauer: Direct sales approach for large slurry tankers

Date: July 17, 2014 | In: Slurry tankers and injectors | 118 Views



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Using polyester rather than steel saves a significant amount of weight compared to a good-quality steel tanker – as much as 3t with the 24 cubic metre model. It also provides a container impervious to corrosion.

"That's particularly relevant to farms and contractors involved in handling biogas plant digestate, which can be more corrosive than regular livestock slurry," Mr Tindall said. "Together with the corrosion-resistant galvanised chassis, it means these tankers clean up really well and can look like new even after a lot of use, which results in strong resale values."

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For more information visit: www.bauer-at.com.

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